



# *April 2026* **NEWSLETTER**

**April sees the autumn market settling into a steady rhythm, with consistent buyer activity and a growing number of properties coming to market.**

Following a strong start to the season, motivated buyers remain active, while sellers are taking advantage of favourable conditions ahead of the cooler months. Well-presented homes continue to attract solid interest, particularly where pricing and presentation align with current expectations.

Whether you're planning your next move or simply staying informed, our team at PROFESSIONALS TWT REALTY is here to guide you with confidence.

Explore this month's newsletter and stay up to date with the latest in your local property market!



Buyers are active  
this Autumn — could yours  
be next to *sell*?

**REQUEST A FREE APPRAISAL**

What's the Latest  
in The *Market*?



*Balga* Property Market  
Insights for Houses

**48**

Houses available in  
the past month

**315**

Sold in the past 12  
months

**1554**

Buyers interested

**40 days**

Median time on  
market

Data from realestate.com.au as of 17 April 2026

## *Kingsley* Property Market Insights for Houses

**28**

Houses available in  
the past month

**136**

Sold in the past 12  
months

**2012**

Buyers interested

**28 days**

Median time on  
market

Data from realestate.com.au as of 17 April 2026

## *Greenwood* Property Market Insights for Houses

**22**

Houses available in  
the past month

**109**

Sold in the past 12  
months

**1518**

Buyers interested

**27 days**

Median time on  
market

Data from realestate.com.au as of 16 April 2026

## *Dianella* Property Market Insights for Houses

**74**

Houses available in  
the past month

**301**

Sold in the past 12  
months

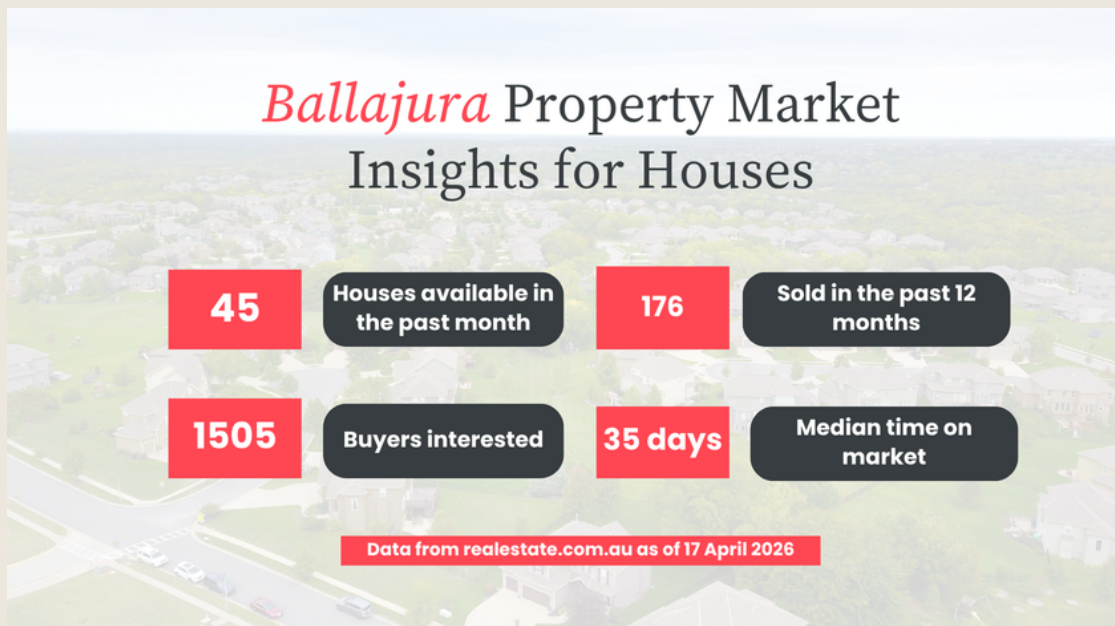
**3379**

Buyers interested

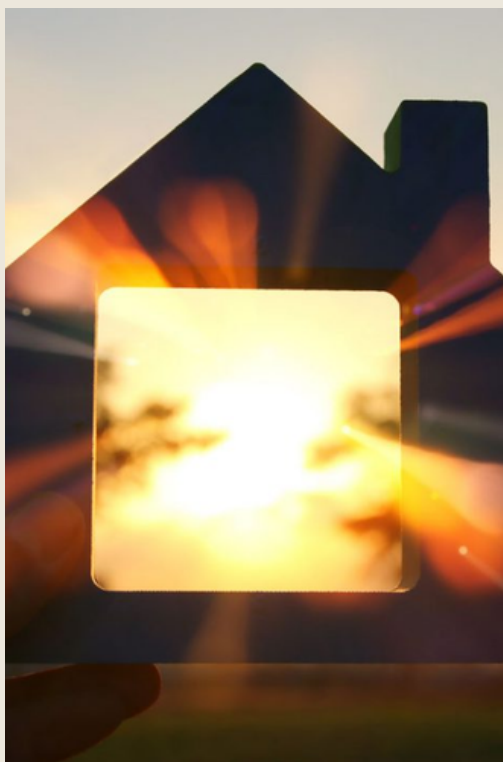
**42 days**

Median time on  
market

Data from realestate.com.au as of 16 April 2026



## Your April *Tip*



### **Pricing Your Home Right: Strategies for a Successful Autumn Sale**

Selling a home involves many decisions, but few matter as much as pricing. The price you choose shapes how buyers perceive your property, how long it stays on the market, and how smoothly the sale progresses.

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## Get in Touch with Our Team of *Professionals*

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### **Professionals TWT Realty – Balga**

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[CONTACT US](#)

